



Services for business

Big, small, techy, traditional, light, heavy, established, growing, merging. Whatever your business, we'll help you achieve your goals, deal with the unexpected and plan for the ups and downs.

FOR THE LIFE OF YOUR BUSINESS



Morrisons
S O L I C I T O R S

WELCOME TO MORRISONS SOLICITORS.

Since we opened our doors in Reigate in 1729 a lot has changed in the world, and the way we deliver legal services has changed dramatically.

But in the face of technological advance, legal reform and profound social and economic change, we have worked hard to preserve one aspect of our service beyond all others: trust.

Business and life can throw up all sorts of unexpected, difficult and exciting challenges, and we all need people around us who we can trust to help us make the right decisions and deal with them in the best way.

I think the notion of trust is implicit in the relationship between lawyer and client. But being a trusted advisor goes beyond simply knowing the law and advising on what it says. It's about integrity – genuinely understanding what clients are trying to achieve and helping them to address their options, even if the advice is unpalatable. It's about seeing the bigger picture and putting our clients' wider interests first, rather than simply addressing the narrow point at hand.

Being able to do that is about building and maintaining strong relationships, which comes down to treating clients as people. I know that for me personally, and for all my colleagues, the nature and quality of the relationships we form is at the centre of what we enjoy about being lawyers, and at the heart of our ability to get results for our clients.

We're a modern, forward-thinking law firm but the traditional values of integrity and trust continue to drive our firm and define the service we provide. And that, I think, is what makes our firm a little bit different.



Managing Partner

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Paul has been the Managing Partner of Morrisons since 2008, and has helped grow the firm to 150 people across 5 locations in Surrey and South West London.

Paul is focused entirely on leading and managing the firm. However, prior to moving into a full time management role, Paul was a dispute resolution lawyer.

FOR THE LIFE OF YOUR BUSINESS

ADVICE THAT MAKES BUSINESS SENSE

When you're running a business, however large, you need legal advice from a firm that understands what you are trying to achieve and is committed to helping you succeed. You want to know that your processes and policies are legal and compliant, of course. But that's only the start.

What you need is a lawyer who will translate technical legal detail into insight that works for your business. You want to know what your options are and what the benefits and risks of each course of action are likely to be. You want a legal adviser who will help you make the right decisions, realise your goals and protect your interests.

Morrison's is a leading firm of solicitors with offices in Surrey and South West London. Serving a wide range of businesses and private individuals, we've been delivering effective, commercially informed advice to businesses of all types for over 285 years. Talk to us – you'll find that as well as being legal experts, we're also experts in business solutions.

FOR THE LIFE OF YOUR BUSINESS

Starting your
own business

Scaling your
business

e-commerce

Partnership

Intellectual
property

Succession
planning



FROM GO TO GROWTH

Running your own business is a personal journey. It takes a particular kind of person to shoulder the risks and spot the opportunities. It's not just a job but your money, your future and your vision that are tied up in your venture.

It's easy to feel exposed as you launch and grow your business. You need legal advice to address a range of issues, but not an off-the-shelf, one-size-fits-all response. You want insight and guidance from a lawyer who understands where you are coming from and where you are heading – who sees what you are trying to achieve and who knows how to help you get there.

Regulation, premises, employment, contracts – every decision matters. At Morrison's, we work with small businesses – from sole traders and partnerships to SMEs – across a variety of sectors. We help them by taking the strain of legal compliance away, by minimising bureaucracy, and by using legal tools to create advantage and protect what you have achieved. Simply put, we help small businesses to become bigger businesses, and business owners to achieve their goals.

Morrison's People

Joanne Kavanagh is the Head of our Employment practice. Joanne worked as an HR Manager for many years before becoming a solicitor. She advises clients, both large and small, on employment topics.

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**FOR THE
LIFE OF YOUR
BUSINESS**

Mergers & acquisitions

MBOs

Strategic alliances and joint ventures

Property

Finance

Shareholder agreements

International trade

Business restructuring

Tax planning

IP and data protection

Outsourcing



REALISING STRATEGIC GOALS

As business grows the scale and complexity of transactions grows too. From accessing finance to mergers and acquisitions and changes of ownership, company leaders need advice from lawyers who have been there before, who know what to look for and who can easily draw on the expertise of specialists to cover the attendant issues. That could be negotiating TUPE packages with employees and unions following an acquisition, optimising property holdings or developing the structures to tie in and incentivise key staff during an MBO.

You need to know that your lawyers understand your business and the challenges you face, and you want them to develop contracts and agreements that protect your assets and move your business forward. Whether you are a national or multi-national company, a partnership or a franchised business, Morrisons is a partner you can rely on to define and execute your strategy.

Morrisons People

Peter Savage is the Head of Morrisons' Corporate and Commercial team. Peter and his team advise clients ranging from start ups, SMEs and owner-managed businesses to international corporate groups and listed companies.

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**FOR THE
LIFE OF YOUR
BUSINESS**

Employment
law

Grievances,
disputes,
dismissals and
redundancies

Employment
tribunals

Key people
and incentives

Commercial
property

Property
development

Portfolio
management

Property
finance



TAKING CARE OF EVERYDAY BUSINESS

From effective supplier agreements to employment terms and property issues, contracts and agreements are the everyday infrastructure of business. Most headaches for business leaders are born out of problems with them.

Whether it's managing a property portfolio that is at the core of your business, a grievance or dismissal process that leaves you open to claim, or negotiating an outsourcing agreement that will transform your performance, many of the challenges to the smooth running of your business can be addressed through the expert and tailored use of legal tools.

At Morrisons we have specialist departments dealing with all aspects of commercial, employment and property law. With practical, solution-focused advice, we will help you to get the details right so you can get on with business.

Morrisons People

Edward Moseley is Head of the Morrisons' Property team, and has been advising clients on a wide range of commercial and residential property topics for over 20 years.

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**FOR THE
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BUSINESS**

Commercial
and
professional
disputes

Tax disputes

Dispute of
warranty
claims

Business
recovery and
insolvency

Property
litigation



WHEN THINGS GO WRONG

Inevitably problems occur in business – contracts and terms of employment may be breached, rights infringed, assets misappropriated or relationships break down.

It's never pretty but irrespective of emotion your first aim should always be to establish what the possible outcomes are and then decide on the course of action that is best for your business.

It's a time for cool heads, rational thought and expert advice. Is it going to go to litigation or is there a way to resolve the situation without the cost, time and unpredictability of a judgment? What are the risks and are they worth taking?

We will help you to explore your options and dispassionately advise you on the strength of your position. If we can resolve matters without litigation, so much the better. If not, then we have the skills and experience to forcefully press your case. Either way, our goal is to protect and preserve your assets – including your reputation – and keep you running “business as usual”.

Morrison's People

Catherine Fisher is the Head of Morrison's' Dispute Resolution department. While prioritising speed and alternative strategies, she is proud to lead a team that is unafraid to pursue litigation when the situation demands.

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S O L I C I T O R S

for business and life